Know Your Builder

Use this worksheet to gather and compare information about companies.

Name of company					
# of years in business					
# of homes built annually (approximately	<i>/</i>)				
A Is the company					
A. Is the company					
A member of the local Home Builders' Association? (Ask the builder or call the Association)				yes	no
Registered with a new home warranty program? (Ask the builder and check with the program)				yes	no
A member of other industry and/or business organizations? (Specify)				yes	no
offering specialized construction or design expertise? (E.g. R-2000, healthy housing, accessibility; ask the builder for examples)				yes	no
B. Check it out					
The Better Business Bureau (Any complaints registered against the bu	uilder? If	yes, what	t? Were th	ney resolved?)	
Customer references (Previous buyers that you can contact)					
Name and telephone					
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C. Take a closer look					
Overall quality of model homes Suitability of design (models/plans) Quality of finishing Quality/selection of features Quality of community/development Quality of printed and other information First impression of sales centre/staff Impression of previous projects	Poor Poor Poor Poor Poor Poor	Fair Fair Fair Fair Fair Fair	Good Good Good Good Good Good	Excellent Excellent Excellent Excellent Excellent Excellent Excellent	
(homes/communities)	Poor	Fair	Good	Excellent	

D. Get more details. Ask the builder, or salesperson, to explain how their company deals with the following items and write down anything that is particularly important or noteworthy:

Would you consider buying from this builder?	Yes	No
With a closing date that works for you?	Yes	No
On a lot you like? At a price you can afford?	Yes Yes	No No
F. Conclusion Does this builder have models/plans that interest and suit you? In a community that you want to live in?	Yes Yes	No No
(Use this space to write down anything else that is important to kn	ow about the	builder.)
E. Other information		
Third-party warranty (E.g. what's covered, and what's not; for how long; deposit insurar	nce; dispute r	resolution)
After-sales service (E.g. how does it work; who would you contact; typical response ti does the builder have an automatic check-up schedule)	me to service	e requests;
(E.g. the paper work; final features and finishes selection; paymen policy on site-visits; pre-delivery inspection)	t milestones; 	company
The buying process	4 !! !	