

Know Your Builder

Use this worksheet to gather and compare information about companies.

Name of company _____

of years in business _____

of homes built annually (*approximately*) _____

A. Is the company...

A member of the local Home Builders' Association? yes no
(*Ask the builder or call the Association*)

Registered with a new home warranty program? yes no
(*Ask the builder and check with the program*)

A member of other industry and/or business organizations? yes no
(*Specify _____*)

offering specialized construction or design expertise? yes no
(*E.g. R-2000, healthy housing, accessibility; ask the builder for examples*)

B. Check it out

The Better Business Bureau
(*Any complaints registered against the builder? If yes, what? Were they resolved?*)

Customer references
(*Previous buyers that you can contact*)

Name and telephone _____

Name and telephone _____

Name and telephone _____

C. Take a closer look

Overall quality of model homes	Poor	Fair	Good	Excellent
Suitability of design (models/plans)	Poor	Fair	Good	Excellent
Quality of finishing	Poor	Fair	Good	Excellent
Quality/selection of features	Poor	Fair	Good	Excellent
Quality of community/development	Poor	Fair	Good	Excellent
Quality of printed and other information	Poor	Fair	Good	Excellent
First impression of sales centre/staff	Poor	Fair	Good	Excellent
Impression of previous projects (homes/communities)	Poor	Fair	Good	Excellent

